



Fairfax
EMPLOYMENT
NETWORK











Rate Card 2018

Display Advertising Print

The Australian Financial Review
Executive Employment

FINANCIAL REVIEW
THE DAILY HABIT OF SUCCESSFUL PEOPLE

Advertising dimensions, costs, deadlines and loadings

<p>20 x 7</p>  <p>200 x 260mm</p> <p>Fri \$20,540.52 Incl GST \$22,594.57 Fri + Sat \$26,000.52 Incl GST \$28,600.55</p>	<p>12 x 7</p>  <p>120 x 260mm</p> <p>Fri \$12,324.31 Incl GST \$13,556.75 Fri + Sat \$15,600.31 Incl GST \$17,160.35</p>	<p>18 x 4</p>  <p>180 x 147mm</p> <p>Fri \$10,563.70 Incl GST \$11,620.05 Fri + Sat \$13,371.70 Incl GST \$14,708.86</p>	<p>18 x 3</p>  <p>180 x 110mm</p> <p>Fri \$7,922.77 Incl GST \$8,715.05 Fri + Sat \$10,028.77 Incl GST \$11,031.65</p>	<p>16 x 4</p>  <p>160 x 147mm</p> <p>Fri \$9,389.95 Incl GST \$10,328.95 Fri + Sat \$11,885.95 Incl GST \$13,074.55</p>
<p>16 x 3 OR 12 x 4</p>  <p>160 x 110mm OR 120 x 147mm</p> <p>Fri \$7,042.45 Incl GST \$7,746.70 Fri + Sat \$8,914.46 Incl GST \$9,805.90</p>	<p>14 x 4</p>  <p>140 x 147mm</p> <p>Fri \$8,216.20 Incl GST \$9,037.85 Fri + Sat \$10,400.20 Incl GST \$11,440.25</p>	<p>14 x 3</p>  <p>140 x 110mm</p> <p>Fri \$6,162.15 Incl GST \$6,778.35 Fri + Sat \$7,800.15 Incl GST \$8,580.15</p>	<p>12 x 3</p>  <p>120 x 110mm</p> <p>Fri \$5,281.85 Incl GST \$5,810.05 Fri + Sat \$6,685.85 Incl GST \$7,354.45</p>	<p>10 x 2</p>  <p>100 x 72mm</p> <p>Fri \$2,934.36 Incl GST \$3,227.80 Fri + Sat \$3,714.36 Incl GST \$4,085.80</p>

- Friday & Saturday buyover rates apply only to Recruitment.
- Rates are inclusive of 30% colour loading.

- Positional loadings still apply.
- Casual per column cm rate is \$112.86 + GST.

Deadlines

Booking & cancellation deadlines	
Mono and colour	10am, 2 business days prior to publication
Notices section	12pm, 1 business day prior to publication
Material deadlines	
Mono and colour	12pm, 1 business day prior to publication
Notices section	12pm, 1 business day prior to publication

Column widths	
2 column	72mm
3 column	110mm
4 column	147mm
5 column	185mm
7 column	260mm
Full page	375mm deep x 260mm wide

Note:
The Financial Review does not accept 1 column or 6 column advertisements.

Display Advertising Print

The Sydney Morning Herald and *The Age*
Early General News - Employment Casual Rates

Advertising dimensions, costs, deadlines and loadings

The Sydney Morning Herald

INDEPENDENT. ALWAYS.

THE AGE

INDEPENDENT. ALWAYS.

FULL PAGE



374 x 260mm

	SMH	Ex GST	Inc GST
M-F	\$28,864.00	\$31,750.40	
Sat	\$38,464.00	\$42,310.40	
AGE			
M-F	\$23,200.00	\$25,520.00	
Sat	\$35,712.00	\$39,283.20	

JUNIOR PAGE



280 x 194mm

	SMH	Ex GST	Inc GST
M-F	\$16,236.00	\$17,859.60	
Sat	\$21,636.00	\$23,799.60	
AGE			
M-F	\$15,050.00	\$16,555.00	
Sat	\$20,088.00	\$22,096.80	

1/2 PAGE V



374 x 129mm

	SMH	Ex GST	Inc GST
M-F	\$14,432.00	\$15,875.20	
Sat	\$19,232.00	\$21,155.20	
AGE			
M-F	\$11,600.00	\$12,760.00	
Sat	\$17,856.00	\$19,641.60	

1/2 PAGE H



186 x 260mm

	SMH	Ex GST	Inc GST
M-F	\$14,432.00	\$15,875.20	
Sat	\$19,232.00	\$21,155.20	
AGE			
M-F	\$11,600.00	\$12,760.00	
Sat	\$17,856.00	\$19,641.60	

LARGE STRIP



139 x 260mm

	SMH	Ex GST	Inc GST
M-F	\$10,824.00	\$11,906.40	
Sat	\$14,424.00	\$15,866.40	
AGE			
M-F	\$8,700.00	\$9,570.00	
Sat	\$13,392.00	\$14,731.20	

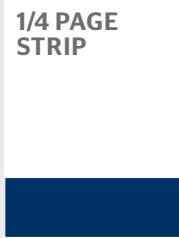
1/4 PAGE V



186 x 129mm

	SMH	Ex GST	Inc GST
M-F	\$7,216.00	\$7,937.60	
Sat	\$9,616.00	\$10,577.60	
AGE			
M-F	\$5,800.00	\$6,380.00	
Sat	\$8,928.00	\$9,820.80	

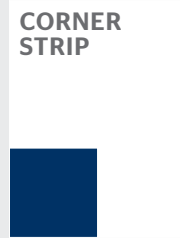
1/4 PAGE STRIP



92 x 260mm

	SMH	Ex GST	Inc GST
M-F	\$7,216.00	\$7,937.60	
Sat	\$9,616.00	\$10,577.60	
AGE			
M-F	\$5,800.00	\$6,380.00	
Sat	\$8,928.00	\$9,820.80	

CORNER STRIP



139 x 129mm

	SMH	Ex GST	Inc GST
M-F	\$5,412.00	\$5,953.20	
Sat	\$7,212.00	\$7,933.20	
AGE			
M-F	\$4,350.00	\$4,785.00	
Sat	\$6,696.00	\$7,365.60	

POSTCARD



92 x 129mm

	SMH	Ex GST	Inc GST
M-F	\$3,608.00	\$3,968.80	
Sat	\$4,808.00	\$5,288.80	
AGE			
M-F	\$2,900.00	\$3,190.00	
Sat	\$4,464.00	\$4,910.40	

TRIPLE MINI



139 x 63mm

	SMH	Ex GST	Inc GST
M-F	\$2,706.00	\$2,976.60	
Sat	\$3,606.00	\$3,966.60	
AGE			
M-F	\$2,175.00	\$2,392.50	
Sat	\$3,348.00	\$3,682.80	

STACKED MINI



92 x 63mm

	SMH	Ex GST	Inc GST
M-F	\$1,804.00	\$1,984.40	
Sat	\$2,404.00	\$2,644.40	
AGE			
M-F	\$1,450.00	\$1,595.00	
Sat	\$2,232.00	\$2,455.20	

- Rates are inclusive of colour loading; no discounts will apply for mono.
- Positional loadings still apply.

Deadlines

Publishing Day	Booking Deadline	Material Deadline
Monday - Friday	2pm two working days prior	12pm working day prior
Saturday	2pm Wednesday	12pm Friday

For rates and material specifications for *The Canberra Times*, or for more detailed information on positional loadings or material specifications for *The Age*, *SMH*, or *AFR*, please contact your Fairfax Media representative, or refer to the specific brand media kits and rate cards at adcentre.com.au.

MyCareer Advertising Print

MyCareer section in
The Sydney Morning Herald and *The Age*
Saturday - Classified Display - Full casual rates

Advertising dimensions, costs, deadlines and loadings



The Sydney Morning Herald

INDEPENDENT. ALWAYS.

THE AGE

INDEPENDENT. ALWAYS.



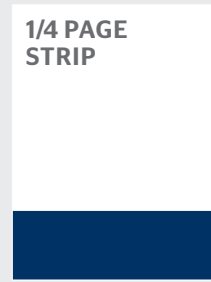
T44 186 x 260mm

SMH
Ex GST \$15,322.37
Inc GST \$16,854.61
AGE
Ex GST \$15,867.07
Inc GST \$17,453.78



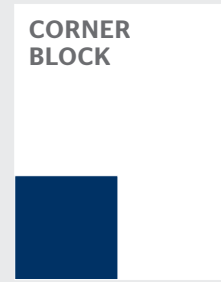
T34 139 x 260mm

SMH
Ex GST \$11,491.78
Inc GST \$12,640.96
AGE
Ex GST \$11,900.30
Inc GST \$13,090.33



T24 92 x 260mm

SMH
Ex GST \$7,661.18
Inc GST \$8,427.30
AGE
Ex GST \$7,933.54
Inc GST \$8,726.89



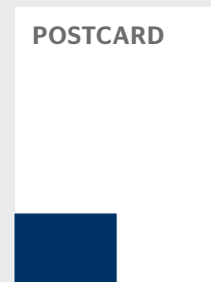
T32 139 x 129mm

SMH
Ex GST \$5,745.89
Inc GST \$6,320.48
AGE
Ex GST \$5,950.15
Inc GST \$6,545.17



T31 139 x 63mm

SMH
Ex GST \$2,872.95
Inc GST \$3,160.25
AGE
Ex GST \$2,975.08
Inc GST \$3,272.58



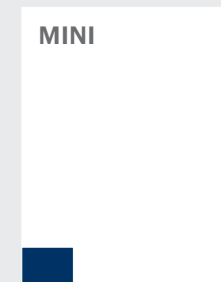
T22 92 x 129mm

SMH
Ex GST \$3,830.59
Inc GST \$4,213.65
AGE
Ex GST \$3,966.77
Inc GST \$4,363.44



T21 92 x 63mm

SMH
Ex GST \$1,915.29
Inc GST \$2,106.82
AGE
Ex GST \$1,983.38
Inc GST \$2,181.72



T11 45 x 63mm

SMH
Ex GST \$957.65
Inc GST \$1,053.42
AGE
Ex GST \$991.69
Inc GST \$1,090.86

• Rates are inclusive of 20% colour loading.

• Positional loadings and setting fees may still apply.

Deadlines

Ad Format	Booking Deadline	Material Deadline
Display	2pm Thursday (24 hours earlier for ads requiring typesetting)	3pm Thursday
Lineage	5pm Thursday (30 minutes earlier for email bookings)	5pm Thursday

Other advertising sizes are available upon request.
Please contact your Fairfax Employment Network representative.

Classified Advertising Print

The Sydney Morning Herald and The Age
Daily - Employment Classifieds

The Sydney Morning Herald

INDEPENDENT. ALWAYS.

THE AGE

INDEPENDENT. ALWAYS.

According to your specific needs, smaller employment ads can also run within the General Classifieds section of the newspaper as a lineage, or modular ad.

Rates and deadlines are as outlined below.

To book an employment advertisement within General Classifieds, please call **13 22 43** or email:

SMH: smhclassifieds@fairfaxmedia.com.au

The AGE: classifiedadvertising@theage.com.au

Ad Format	Publishing Day		Rate		Phone Booking Deadline	Email Booking Deadline
			SMH	AGE		
Lineage <i>per line rates</i>	Monday to Friday	ex GST	\$14.75	\$10.03	5pm 1 working day prior	4:30pm 1 working day prior
		inc GST	\$16.50	\$11.03		
	Saturday	ex GST	\$16.50	\$12.05	5pm Thursday	4:30pm Thursday
		inc GST	\$18.15	\$13.26		
Ad Format	Publishing Day		Rate		Booking Deadline	Material Deadline
			SMH	AGE		
Modular <i>per module rates</i>	Monday - Friday	ex GST	\$653.43	\$676.15	Mon - 12 noon Friday Tue - Fri 12 noon day prior	Mon - 3pm Friday Tue - Fri 3pm day prior
		inc GST	\$718.77	\$743.77		
	Saturday	ex GST	\$798.04	\$826.41	2pm Thursday <i>(24 hours earlier for ads requiring typesetting)</i>	3pm Thursday
		inc GST	\$877.84	\$909.05		

- Above rates are mono rates, excluding colour.
- Classified display colour loading is an additional 20%
- Lineage colour loading is an additional \$25 (flat fee)

Booking and Material Procedure

Booking Procedure

Verbal bookings must be confirmed in writing. If appearance dates or material instructions need to be altered, changes must be advised by phone. Please take the contact name of the Fairfax Media representative and follow through with amended confirmation. Confirmations and verbal bookings must tally. Where there is discrepancy between verbal bookings and confirmation, the Company will not be liable unless confirmation is received 2 working days prior to appearance date.

Material on Hand

Please note Fairfax Media will retain advertisements for a period of 3 months. Repeats outside this time span cannot be guaranteed.

Cancellation Procedure

Cancellations must be made verbally and confirmed in writing prior to the cancellation deadline. Please note the cancellation number quoted by the Fairfax representative and their name. All bookings taken inside cancellation deadline are taken on a non-cancellation basis. No liability will be accepted unless the above procedures are followed.

Advertisement Production Charge

A production charge of \$2,360 (\$2,596 incl. GST) per compact full page will be charged to all display advertisements made up from copy and/or material supplied by advertisers or their agents.

Terms and Conditions

All advertising services are governed by Fairfax Media Terms and Conditions of Advertising, overleaf. Fairfax Media reserves the right to modify this ratecard or its Terms and Conditions at any time without prior notice.

100% space charge will apply when material fails to arrive in time for publication. No responsibility will be accepted for material arriving outside designated deadlines.

Advertising Material and Specifications

Please note that Fairfax Media will only accept material via electronic transmission. Fairfax Media operates new advertising quality assurance measures. All digital ads need to undergo Quality Assurance testing prior to being accepted for publication. To facilitate this, Fairfax Media has certified a number of methods for Quality Assurance testing and ad delivery (fees and charges apply):

AdDelivery portal

addelivery.com.au

AdDelivery portal is a free service for all Fairfax customers.

All material will be processed through our preflighting workflow.

Please ensure you have your Booking ID and height of advertisement to be able to upload your material.

Adstream

(02) 9467 7500

adstream.com.au

Adsend Australia

(03) 8689 9000

adsend.com.au

Fairfax Ad Designs

(02) 8777 6956

addesigns@fairfaxmedia.com.au

For further information please refer to our website **adcentre.com.au** or contact the Advertising Production Support: 1300 666 326.

All prices are in Australian Dollars.

Terms and Conditions

These terms apply to all advertising provided to any person ("Customer") by Fairfax Media Management Pty Limited ABN 11 124 337 239 or a subsidiary ("Fairfax"). Customer includes an advertiser on whose behalf Advertising is placed and any media company or agency that arranges the Advertising for its clients.



1. Publication of Advertising

- 1.1. Subject to these Terms, in providing advertising to a Customer ("Advertising"), Fairfax will use its reasonable endeavours to publish the Advertising in the format and in the position agreed with the Customer. "Advertising" includes images submitted for publication and content or information relating to published advertisements.
- 1.2. Customer grants Fairfax a worldwide, royalty-free, non-exclusive, irrevocable licence to publish, and to sub-licence the publication of, the Advertising in any form or medium, including print, online or other. Customer warrants that it is authorised to grant Fairfax the licence in this clause 1.

2. Right to Refuse Advertising

- 2.1. Neither these Terms nor any written or verbal quotation by Fairfax represents an agreement to publish Advertising. An agreement will only be formed between Fairfax and Customer when Fairfax accepts the Advertising in writing or generates a tax invoice for that Advertising.
- 2.2. Fairfax reserves the right to refuse or withdraw from publication any Advertising at any time that, in the opinion of Fairfax, is illegal, defamatory, offensive, obscene and/or contrary to the business interest, goodwill and/or reputation of Fairfax or any of its customers or vendors or is likely to infringe on the rights of third parties (even if the Advertising has previously been published by Fairfax).

3. Right to vary Format, Placement or Distribution

- 3.1. Fairfax will use reasonable efforts to publish Advertising in the format and in the position requested by the Customer. However, Fairfax reserves the right to vary the placement of Advertising within a title or website or to change the format of Advertising. Customer must pay the full price for Advertising even if Fairfax varies the format or placement of the Advertising.
- 3.2. Except in accordance with clause 12, Fairfax will not be liable for any loss or damage incurred by a Customer arising from Fairfax's failure to publish Advertising in the format and position requested by the Customer.
- 3.3. If Fairfax changes the press configuration for a publication, Fairfax reserves the right to shrink or enlarge the Advertising by up to 10% without notice to Customer or any change to rates.

4. Submission of Advertising

- 4.1. Customer warrants to Fairfax that the publication of the Advertising does not breach or infringe:
 - a) the Competition and Consumer Act (Cth) or equivalent State legislation;
 - b) any copyright, trade mark, obligation of confidentiality or other personal or proprietary right;
 - c) any law of defamation, obscenity or contempt of any court, tribunal or royal commission;
 - d) State or Commonwealth privacy legislation or anti-discrimination legislation;
 - e) any financial services law as defined in the Corporations Act 2001 (Cth); or
 - f) any other law or applicable code (including any common law, statute, delegated legislation, rule or ordinance of the Commonwealth, or a State or Territory).
- 4.2. Customer warrants that if Advertising contains the name or photographic or pictorial representation of any living person and/or any copy by which any living person can be identified, the Customer has obtained the authority of that person to make use of his/her name or representation or the copy.

- 4.3. Advertising containing contact details for the Customer must contain the full name and street address of the Customer. Post office box and email addresses alone are insufficient.

- 4.4. If a Customer submits Advertising that looks, in Fairfax's opinion, like editorial material, Fairfax may publish the Advertising under the heading "Advertising" with a border distinguishing it from editorial.

- 4.5. Advertising submitted electronically must comply with Fairfax's specifications. Fairfax may reject the Advertising material if it is not submitted in accordance with such specifications.

- 4.6. Advertising material delivered digitally must include the Fairfax booking or material identification number.

- 4.7. If Customer is a corporation and the Advertising contains the price for consumer goods or services, Customer warrants that the Advertising complies with the component pricing provisions of the Competition and Consumer Act (Cth) and contains, as a single price, the minimum total price to the extent quantifiable at time of the Advertising.

- 4.8. Customer must not resell Advertising space to any third party without Fairfax's consent.

- 4.9. If Advertising promotes a competition or trade promotion, Customer warrants it has obtained all relevant permits and indemnifies Fairfax against any loss in connection with the Advertising.

5. Classified Advertising

Fairfax will publish classified Advertising under the classification heading it determines is most appropriate. These headings are for the convenience of readers. Fairfax will publish classified display Advertising sorted by alphabetical caption and, where space permits, with related line Advertising.

6. Online Advertising

- 6.1. For online banner and display Advertising, Customer must submit creative materials and a click-through URL to Fairfax at least 3 working days (5 working days for non-gif material) or within such other deadline advised by Fairfax at its discretion before publication date. Fairfax may charge Customer for online Advertising cancelled on less than 14 days notice or if creative materials are not submitted in accordance with this clause 6.1.

- 6.2. All online Advertising (including rich media) must comply with Fairfax's advertising specifications.

- 6.3. Fairfax will measure online display and banner Advertising (including impressions delivered and clicks achieved) through its ad-serving systems. Results from Customer or third party ad-servers will not be accepted for the purposes of Fairfax's billing and assessment of Advertising.

- 6.4. Fairfax is not liable for loss or damage from an internet or telecommunications failure.

- 6.5. Customer acknowledges that Fairfax may at its discretion include additional features or inclusions such as third party advertisements within online classified Advertising.

7. Errors

- 7.1. Customer must promptly check proofs of Advertising (if provided to the Customer by Fairfax) and notify Fairfax of any errors in the proofs or in published Advertising.

- 7.2. Fairfax does not accept responsibility for any errors submitted by the Customer or its agent, including errors in Advertising placed over the telephone.

- 7.3. Customer must send any claim for credit or republication in writing to Fairfax no later than 7 days after the date of publication of the Advertising.

8. Advertising Rates and GST

- 8.1. The Customer must pay for Advertising, unless otherwise agreed, at the casual ratecard rate. Ratecard rates may be varied at any time by Fairfax without notice. Customer must pay GST at the time it pays for Advertising. Fairfax will provide a tax invoice or adjustment note (as applicable).

- 8.2. Eligibility for discounts or rebates will be based on the Customer's GST-exclusive advertising spend.

9. Credit and Customer Accounts

Fairfax may grant, deny or withdraw credit to a Customer at any time in its discretion. Customer must ensure that its Customer account number is available only to those employees authorised to use it. Customer acknowledges it will be liable for all Advertising placed under Customer's account number.

10. Payment

- 10.1. The Customer must pre-pay for Advertising if required by Fairfax. If Advertising is on account, payment must be within 7 days of date of the invoice or, for certain Rural Press publications, within 21 days of the end of the month in which the invoice is issued. If a commercial account has been established with Fairfax, payment must be within 30 days of invoice date.

- 10.2. If Customer fails to provide the copy for a booking by the publication deadline, Fairfax may, at its sole discretion, still accept the Advertising after the deadline. If the Advertising is ultimately not published because of Customer's failure to deliver the copy in sufficient time after the publication deadline, Customer will still be charged for the Advertising and Customer has no claim against Fairfax for credit, republication or other remedy for out of deadline Advertising.

- 10.3. Customer must pay the full price for Advertising even if there is an error in the Advertising, unless the error was Fairfax's fault.

- 10.4. Customer must pay its electronic transmission costs.

- 10.5. To the extent that Fairfax incurs any third party costs on the Customer's behalf (e.g. production costs) which it is not able to be reimbursed for, the Customer will be required to pay this amount to Fairfax regardless of whether the Advertising is postponed or cancelled.

11. Failure to Pay and Other Breach

- 11.1. If Customer breaches these terms, fails to pay for Advertising or suffers an Insolvency Event (defined in clause 11.2), Fairfax may (in its discretion and without limitation):

- a) cancel any provision of credit to Customer;
- b) require cash pre-payment for further Advertising;
- c) charge interest on all overdue amounts at the rate 2% above the NAB Overdraft Base Rate; take proceedings against the Customer for any outstanding amounts;
- d) recover Fairfax's costs including mercantile agency and legal costs on a full indemnity basis;
- e) cease publication of further Advertising or suspend an agreement for Advertising not yet published until the breach is remedied and if it is not remedied within 10 Business Days, Fairfax may terminate an agreement for Advertising not published;
- f) exercise any other rights at law.

- 11.2. A Customer suffers an "Insolvency Event" if:

- a) Customer is a natural person and commits an act of bankruptcy; or
- b) Customer is a body corporate and cannot pay its debts as and

when they fall due or enters an arrangement with its creditors other than in the ordinary course of business or passes a resolution for administration, winding up or liquidation (other than for the purposes of reorganisation or reconstruction); or has a receiver, manager, liquidator or administrator appointed to any of its property or assets or has a petition presented for its winding up.

- 11.3. Fairfax may withhold any discounts or rebates if Customer fails to comply with its payment obligations.

- 11.4. A written statement of debt signed by an authorised employee of Fairfax is evidence of the amount owed by the Customer to Fairfax.

1. Liability

- 12.1. Each of the parties excludes all implied conditions and warranties from these terms, except any condition or warranty (such as conditions and warranties implied by the Competition and Consumer Act 2010 and equivalent State acts) which cannot by law be excluded ("Non-excludable Condition").

- 12.2. Each of the parties limits its liability for:

- a) breach of any Non-excludable Condition (to the extent such liability can be limited); and
- b) for any breach of contract caused by or contributed by a party, in the case of Fairfax, to the re-supply of the Advertising if reasonably possible or payment of the cost of re-supply to Customer and in the case of Customer, the amount paid for the Advertising.

- 12.3. Subject to clauses 12.1, neither party will, in any circumstances, be liable to the other for any indirect or consequential losses, loss of profits, loss of revenue or loss of business opportunity.

- 12.4. Subject to clause 12.2, the Customer indemnifies Fairfax and its officers, employees, contractors and agents (the "Indemnified") against any costs, expenses, losses, damages and liability suffered or incurred by the Indemnified arising from the Customer's breach of these Terms and any negligent or unlawful act or omission of the Customer in connection with the Advertising.

13. Privacy

- 13.1. Fairfax collects a Customer's personal information to provide the Advertising to the Customer and for invoicing purposes. Fairfax may disclose this personal information to its related bodies corporate, to credit reporting agencies and other third parties as part of provision of the Advertising and for overdue accounts, to debt collection agencies to recover amounts owing.

- 13.2. Fairfax provides some published Advertising to third party service providers. Where such Advertising contains personal information, Customer consents to the disclosure of their personal information in the advertising to third parties and to the personal information being republished by a third party.

- 13.3. Customers may gain access to their personal information by writing to the Privacy Officer, GPO Box 506, Sydney NSW 2001. Fairfax's privacy policy is at www.fairfaxmedia.com.au.

14. Confidentiality

- 14.1. Each party will treat as confidential, and will procure that its advertising agents, other agents, and contractors ("Agents") treat as confidential and will not disclose, unless disclosure is required by law:
 - a) the terms of this Agreement (including terms relating to volumes and pricing);

- b) information generated for the performance of this Agreement, including all data relating to advertising schedules, budgets, forecasts, booked advertising, prices or volumes;

- c) any other information that ought in good faith to be treated as confidential given the circumstances of disclosure or the nature of the information; and
- d) any information derived wholly or partly for any information referred to in (a) to (c) above.

- 14.2. Each party agrees to take all reasonable precautions to prevent any unauthorised use, disclosure, publication or dissemination of the confidential information by or on behalf of itself or any third party.

15. General

- 15.1. These Terms, with any other written agreement, represent the entire agreement of the Customer and Fairfax for Advertising. They can only be varied in writing by an authorised officer of Fairfax. No purchase order or other document issued by the Customer will vary these Terms.

- 15.2. Fairfax will not be liable for any delay or failure to publish Advertising caused by a factor outside Fairfax's reasonable control (including but not limited to any act of God, war, breakdown of plant, industrial dispute, electricity failure, governmental or legal restraint).

- 15.3. Fairfax may serve notice on Customer by post or fax to the last known address of the Customer.

- 15.4. These Terms are governed by the laws of the State in which the billing Fairfax company for the Advertising is located and each party submits to the non-exclusive jurisdiction of that State.

Contacts

To enquire about advertising opportunities or to execute innovative high impact recruitment campaigns with Fairfax Employment, contact a Sales Representative.

Customer service centre: classdisplay@fairfaxmedia.com.au

Australia

NSW

1 Darling Island Rd
Pyrmont
NSW 2009
(02) 9282 2833

VIC

655 Collins St,
Docklands
VIC 3008
(03) 8667 2000

QLD

Lvl 7, 140 Ann St
Brisbane
QLD 4000
(07) 3835 7540

SA

Lvl 1, 200 Greenhill
Rd, Eastwood
SA 5063
(08) 8212 1212

WA

Lvl 1, 169 Hay St
East Perth
WA 6004
(08) 9220 1575

ACT

9 Pirie St,
Fyshwick
ACT 2609
(02) 6280 2122

Fairfax International Representatives

LONDON

Mr Brett Warren
Warren International Media Ltd
+44 (0) 20 7099 7992
bwarren@warren-media.com

NEW ZEALAND

McKay & Bowman
International Media Representatives Ltd
0011 64 9 419 0561
neil@mckaybowman.co.nz

INDIA

The Times of India
International Media Representation
0011 91 22 22731 338
santosh.pandey@timesgroup.com

JAPAN

Shinano International, Inc.
0011 81 3 3584 6420
yibe@bunkoh.com

THAILAND

Publicitas Thailand
0011 66 2 651 9273 to 7
janya.limmanee@publicitas.com

DUBAI

Vivienne Davidson
Intermedia
+971 346 6006
vdavidson@intermedia-gulf.com

SINGAPORE

Publicitas Singapore (S) Pte Ltd
+65 6836 2272
peggy.thay@publicitas.com

MALAYSIA

Publicitas International Malaysia
0011 60 3 772 9 6923
esther.chia@publicitas.com

EUROPE

Robert Logan
Robert Logan & Associates
+44 (0) 208 579 4836
rlogan@robertlogan.co.uk

USA

World Media Inc.
0011 1 212 244 5610
sales@worldmediaonline.com

HONG KONG

Publicitas Hong Kong
0011 852 2516 1519
catherine.ha@publicitas.com

SOUTH AFRICA

Publicity Project Management
+27 11 803 8211
mike@worldmediaonline.co.za

CHINA

Wendy Lin
Publicitas Beijing
+86 10 6588 8155 ext. 626,
wendy.lin@publicitas.com.cn